

**Aquatic Committee  
Cost-Recovery Working Group  
YHS Aquatics Classroom  
Tuesday, June 19, 2018  
Time: 4:30-6:30 PM**

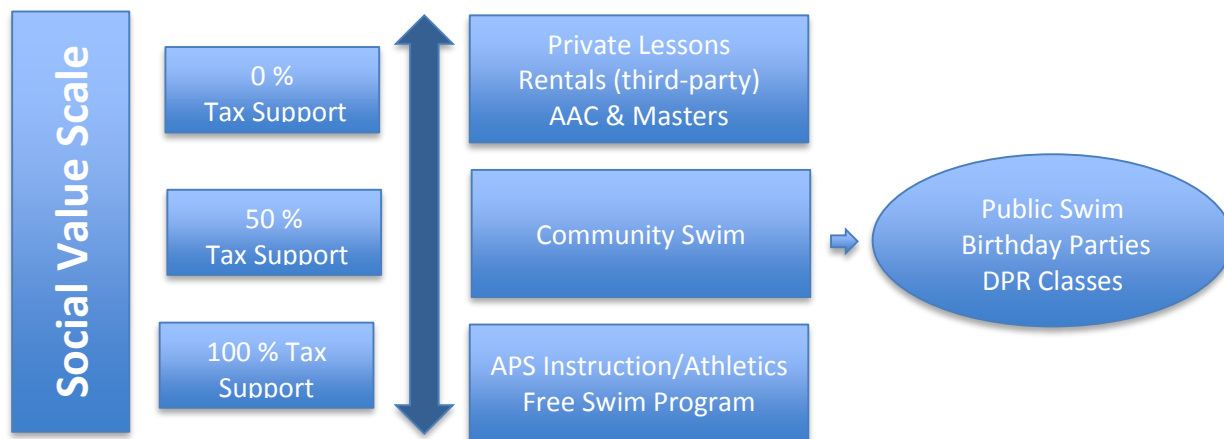
**Minutes**

In attendance: Cynthia Hilton; Ron Kampeas; Dee Romanek. Staff: Kevin Cronin & Helena Machado  
Meeting Convened at 4:35

Approval of 5 June 2018 minutes (Approved with minor Edits)

Continuation of Discussion about APS Fees to Support O&M Costs:

- Definition of O&M costs: O&M Costs – all costs reflected in the APS Swimming Pools Budget
- Discussed Cost Continuum – Social Value Scale



Cost Category	Definition/% Tax Support	Fee Calculation basis
APS Instruction and Athletics	Swim Classes/athletics – 100% Tax Supported	No fee. Cost estimate based on splash cost
Free Swim Programs (youth/seniors)	100 % tax Support	No fee. Cost estimate based on overall splash cost
Rentals (third party use of the pools)	Use by clubs, private instructors No tax Support/100% + Cost recovery	Direct staff costs+ Cost/hour utilities/Ops+ Calculated Splash cost
Public Swim/Open Swim	Public Access to the pools/open swim (lap swimmers, joggers, etc.)	Splash Cost Adjusted for age Adjusted for Membership
DPR Classes	DPR class participants.	Splash Cost / Adjusted for Age
DPR Programs (AAC & Masters)	Specialize DPR programs (100+% cost recovery in DPR Pyramid	Direct staff costs+ Cost/hour utilities/Ops+

		Calculated Splash cost
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- Review of formulas using
  - “Splash” data

<b>Fiscal 2017</b>		<b>No. Splashes/Group</b>	<b>Estimated Cost / Splashes</b>	<b>Actual Revenue/Splash</b>
Actual Revenue	\$1,109,774			
Actual Expenses	\$ 1,876,277			
<b>APS Programs</b>				
Instruction/Athletics		167,190	2.70	Tax Supported
Third Party		312,048	1.03	1.32
Public Swim		173,058	6.38	4.04
Subtotal		485,106		
APS Total		652,296		
<b>DPR Programs</b>				
			1.32	
Parent Child Classes	41,140			
Pre-School	30,691			
Youth Classes	31,869			
Diving Classes	2,577			
Adult Classes	6,317			
Adult Fitness	7,850			
Senior Fitness	12,090			
Private Lessons	16,848			
AAC	53,785			
Masters	13,824			
DPR Total	216,991			
<b>Grand Total</b>	<b>869,287</b>		<b>2.16</b>	
<b>Public &amp; DPR</b>	<b>702,097</b>		<b>2.83</b>	

- Hour usage data

<b>Fiscal 2017</b>		<b>No. Hours</b>	<b>Adjusted Expenses/% Hour</b>
Actual Revenue	\$1,109,774		
Actual Expenses	\$ 1,876,277		
Program Hours	17,318		
<b>APS Programs</b>			
Instruction/Athletics		4,160	\$450,705
Third Party		2,973	\$322,102
Public Swim		10,184	\$1,103,360
Subtotal		13,157	
APS Total		17,317	1,876,168
DPR Programs	Hours are included in Public Swim		

- FY 2020 Implementation considerations
  - Goal to reach 100% cost-recovery using a “per/splash” formula while reducing current fee assessments
  - Possible Structure Options:
    1. APS assumes full management of operations and programs
    2. APS Operates Pool (current) – DPR Program participants charged a splash fee (no more DPR transfer) – Preferred by the group at this time
    3. APS Operates pools and collects “rental” fees (DPR treated as third party user) from County to support DPR programs (new DPR transfer based on APS annually established rental fees )
  - All APS Instructional / Athletics Programs are 100% Tax Supported
  - Free Swim for Youth and Seniors – Tax Supported (APS general funding)
  - Third Party (Rental Group fees) – cost recovery 100% or more
    1. Third-party fees calculated with standardized formula that includes cost of Operations (utilities and others); direct staff costs based on space; splash fee multiplier by age
  - AAC (DPR Youth Swim Team) Assessed fees based on Third-Party formula
    1. May consider overall discount for County program
  - Arlington Masters (DPR Adult Swim Team) fees assessed as third-party
  - DPR Classes - fees assessed based on established cost/splash – adjusted by age
  - APS to collect all fees directly. Eliminate transfer from new MOU
  
- Over- or Under-collection options
  - **Postponed discussion until next meeting**
  
- Public Comment
  - There was no Public Comment
  
- Recommendations
  - Endorse “social value scale”
  - Cost-recovery option “2.” above
  - Continuation of APS computer program for fee collection/tracking memberships-passes
  - Continue age discounts (youth, senior) base on adult fee
  - Third party fees to include AAC/Masters
  - DPR class participants eligible for pass discounts

Next Steps:

- Staff will calculate revenue potential bases on 2017 cost/splash
  - Adjust revenue potential by age group
  - Outline membership formulas – use cost/splash baseline
    - Consider age discounts (youth, senior) base on adult fee
  - Estimate revenue gap after Tax Supported programs are assessed.
  - Research options for collecting splash fee from DPR class participants
  - Begin to draft recommendation to AC

Meeting adjourned 6:00 pm